

COMPANY OVERVIEW

Insuraty is a trusted leader in Employee Benefits Brokerage and Benefits Administration.

Our mission is to empower businesses operations, reduce risks, and achieve compliance requirements for our clients. With over 25 years of expertise, Insuraty delivers tailored solutions by identifying the best in class benefits administration platforms that address the unique challenges of midsize businesses.

CERTIFICATIONS | AWARDS | RECOGNITION

LICENSES:

Life, Health, Property & Casualty
Producers, ACA Certified

AWARDS:

- Presidents Club Award, American Express
- Gold Producers Award, Guardian Life Insurance
- Peak Performance Award, American Express
- Top 10 Benefit Administrators 2024, Manage HR

CORE COMPETENCIES

- Licensed Advisors, Providing comprehensive telephonic support including electronic onboarding, benefits education, and compliance management.
- Servicing health, dental, vision, life, disability, voluntary and supplemental insurance, as well as defined contribution retirement plans such as 401(k).
- Call Center experienced for daily call monitoring service year round and during high open enrollment seasons.

DIFFERENTIATORS

- Over two decades of experience in insurance and benefits consulting, led by a Principal Broker with proven success in client retention and employee growth.
- Innovative use of digital platforms for efficient administration and client support.
- Commitment to personalized service and scalable solutions for businesses of all sizes.

PAST PERFORMANCE

- Achieved 96% client retention.
- Enrollment assistance to approximately 7000 employees annually.
- Successfully developed a network of licensed advisors, developed performance standards, training and guidance to enhance administration performance and client satisfaction.
- Partnered with organizations to implement various benefits enrollment platforms, ensuring compliance, cost-efficiency, and employee satisfaction.



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